

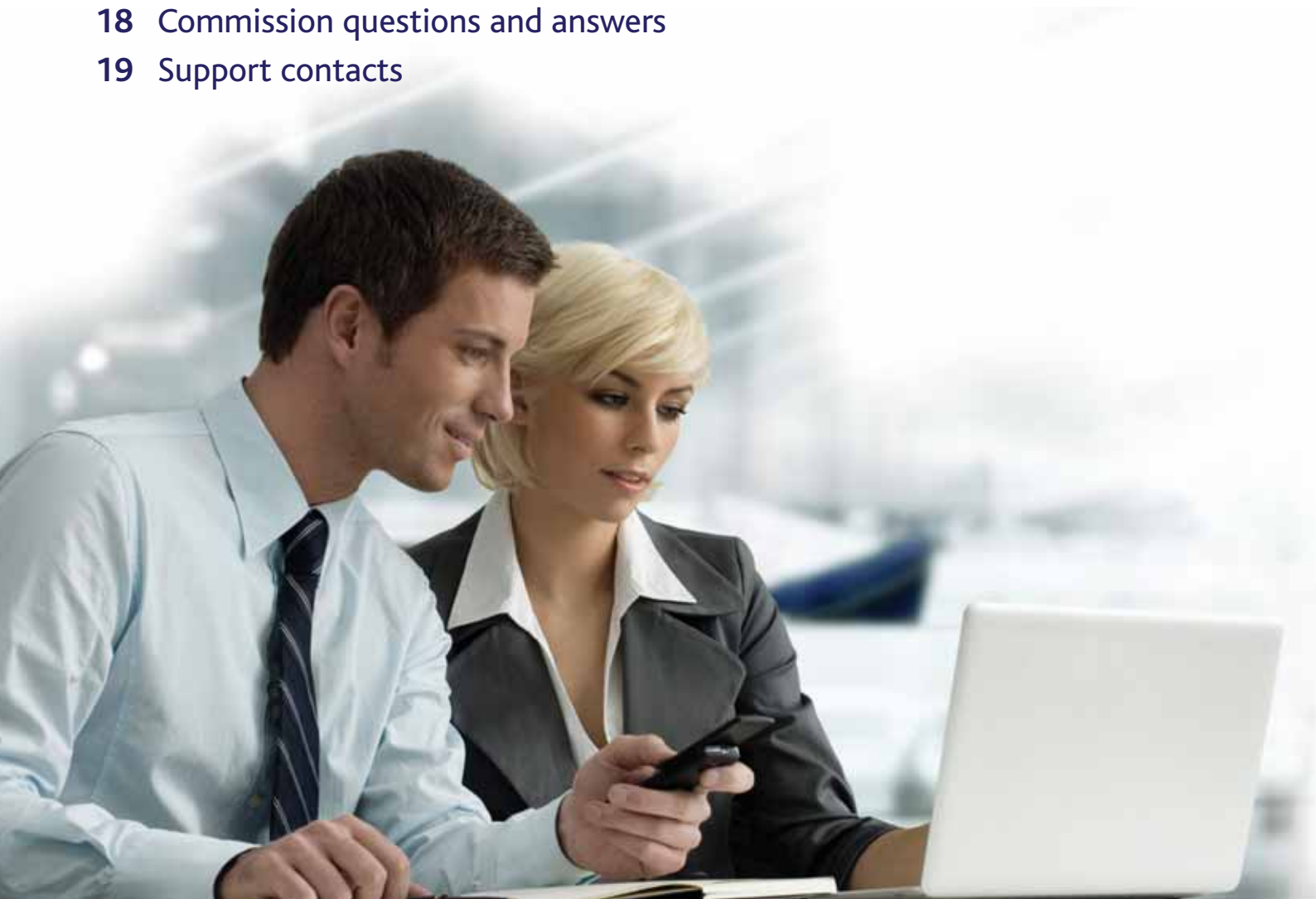
Show me the minutes

July 2010



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Welcome From David Meyers, CEO Axis Telecom

Dear all,

Welcome to the July edition of the Axis Telecom newsletter "Show me the minutes ". I am really pleased to advise that our newsletter will be produced monthly and viewed by downloading from the company's website. The purpose of the newsletter is to keep you updated with products and services, important updates and promotional incentives. Axis Telecom believe that everyone should share in our successes and by providing useful product information and latest promotions we can assist you in achieving your own sales targets. I hope you find this and future newsletters useful and look forward to future editions.

Launch of new Business Development Team

I am pleased to announce the launch of our Business Development Team to assist with our ongoing expansion plan, providing a new and exciting opportunity for Axis Telecom to break into the Business market together with successfully gaining a contract to sell to business customers in the Hull area we are confident we will soon be one of the largest business telecom service providers in the UK.

"Champagne Sales"

Celebrate with a bottle of bubbly upon activation of your first sale.

£50.00 bonus on all new sales over 5 units

To help kick start you commissions throughout the months of July and August Axis Telecom are rewarding you with an additional £50.00 bonus for all sales made providing the customer agrees to transfer 5 units or more. Bonuses will only be paid upon activation of all the units.

Axis Telecom raises funds for local Care Home

Following a request from Riverside Care Home, a care facility that specialises in caring for the elderly and mentally impaired suffering with dementia, Axis Telecom decided to use the World Cup as an opportunity to raise funds for the home's cinema projector. We are hoping to raise £500.00 over the next four weeks and are making fantastic progress thanks to staff bringing baking and sweets to sell to other staff members. A football themed 'dress down day' and a World Cup sweepstake are providing lots of fun in the office while raising serious funds for a worthwhile cause. All donations are greatly appreciated, for further information please call Caroline Mewett on 01482 388407.



Business phone lines

Reliability as standard

Our business phone lines are of the highest standard. Thanks to our team of support technicians and state-of-the-art equipment you do not need to sacrifice call quality to make savings.

There is a magnitude of calling features available to ensure that you have a solution that makes the most of your organisations voice calls:

- Voicemail
- Call diversion
- Call waiting
- Caller display
- Call barring
- And much more

In practically all cases you will be able to keep your same number as well. You can also get the added security of a fast response to reported faults benefiting from onsite attendance with some of the most competitive SLAs available today.

Sit back and relax

With our fully managed service we're able to perform your transfer with no interruption to your service. After your account has been set up, all you need to do is tell us which numbers you'd like to transfer, along with the billing address and we can take care of the rest. You're never more than a phone call away from slashing a large percentage off your telecom's expenditure, quickly and efficiently.

Just to keep in line with Axis Telecom's competitive ethos, the price beat guarantee means that you're always getting the most cost effective service.

So in a nutshell... Reliability, quality and massive discounts!

How do you want it?

Business phone lines on their own? Unlimited calls? It's your call! Our transparent price plans make it easy to decide on which plan is best for your business. With Axis Telecom's scalable packages you can harness the power of tariff bundling across all of your business phone lines

To find out more about Axis Telecom's business phone lines please contact our customer care team on 0844 875 1942 or visit our website at www.axistelem.com.co.uk



Digital phone lines - ISDN services

Go big... go digital!

Axis Telecom understands that it's never easy and managing your ever increasing demand on communications both internally or externally as such we have cut to the chase and avoided over complicating our digital services, they are as complex as you need them to be.

We can transfer or connect between two and 600 channels per system which simply means that you can make from two to over 500 calls simultaneously. Axis Telecom's digital solutions provide you with robust, scalable connections which are the ultimate combination of high speed transmissions for a multitude of services over a vast national network and incredible value for money.

Flexibility... not compromise!

ISDN systems are not just all talk! Axis Telecom's digital services provide advanced phone capabilities and high crystal clear call quality. It doesn't stop there you can use voice calls, data services, internet services and video services all at the same time whilst utilising the following network services:

- Multiple subscriber numbers
- Call deflection
- CLI presentation
- CLI restriction
- Call forwarding
- DDI's
- Call barring
- And much more

Utilising the UK's next generation network there is no company in the UK that we cannot support. Our dedicated support teams and account managers nationwide ensure that you get the service and support that surpasses what you have become accustomed to.

To find out more about Axis Telecom's digital phone service please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk



Business grade broadband

Fast or supercharged?

Can't decide which one you're going to need? Luckily with Axis Telecom's broadband and internet services this is the only decision you need to make. With various options of speed ranging from 512kbps through to 24mbps we have a package to complement your business!

Our 'always on' connection leaves nothing to be desired!

To complement our 'always on' connection we have tariffs with no usage restrictions and no download limits for the heavy business user at an industry leading price. Our lighter users don't foot the bill either thanks to our usage allowance accounts which can be upgraded at any time should your business needs change.

No nonsense SLAs

We'll make sure we get back to you within two hours of your call and aim to solve any problem within 24 hours. It's just how we do business, peace of mind comes as standard.

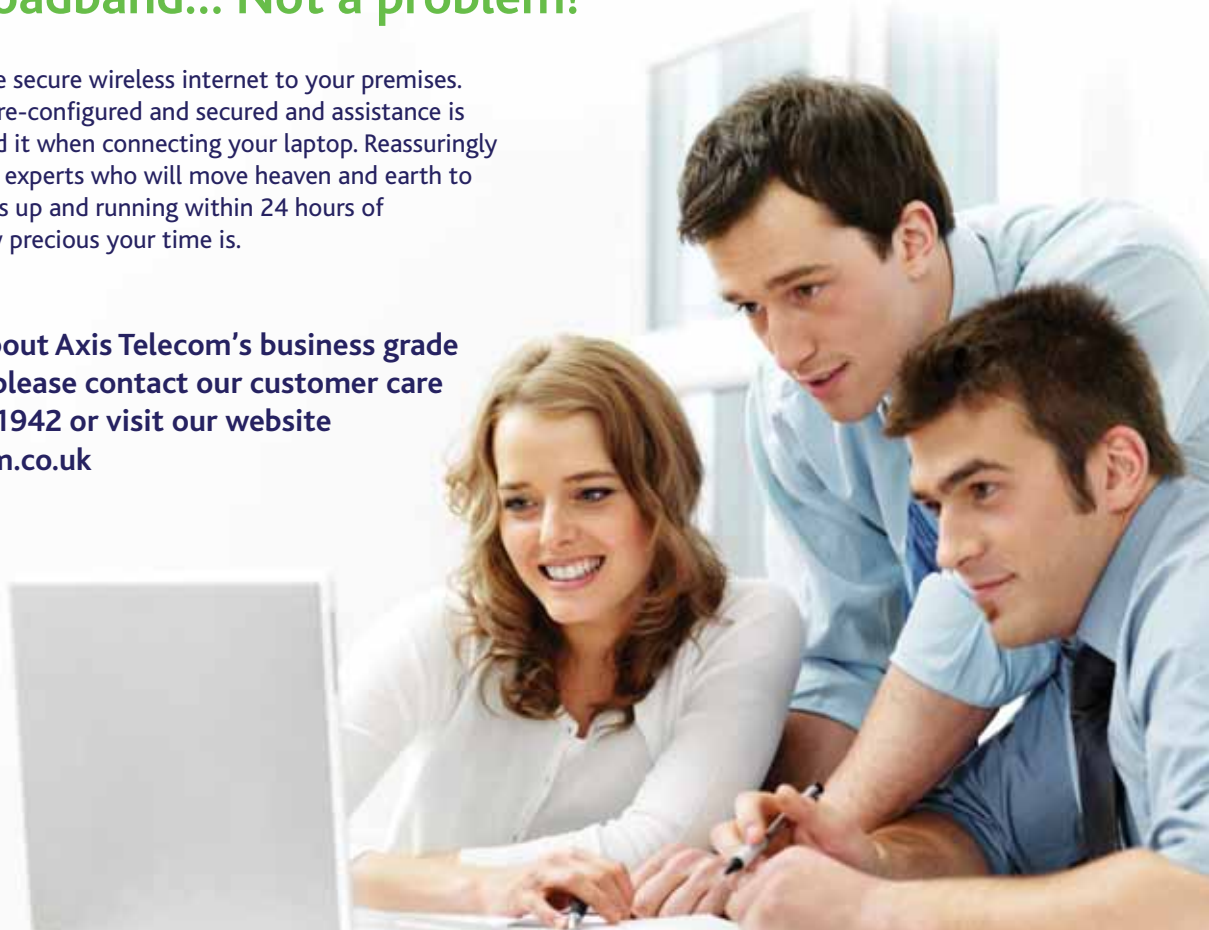
Hidden costs?

With Axis Telecom's all inclusive broadband packages, what you see is what you get. The price you see is the price you pay with no hidden extras and everything is fully explained, need we say more?

Wireless broadband... Not a problem!

Axis Telecom can provide secure wireless internet to your premises. The equipment will be pre-configured and secured and assistance is on hand should you need it when connecting your laptop. Reassuringly our technicians are local experts who will move heaven and earth to make sure your system is up and running within 24 hours of activation, we know how precious your time is.

To find out more about Axis Telecom's business grade broadband service please contact our customer care team on 0844 875 1942 or visit our website at www.axistelem.com.co.uk



Mobile business solutions

Mobilise your business!

With Axis Mobile it's never been easier to do business on the move, with over 99% voice and data coverage. Axis Mobile is the most cost effective and dependable mobile service available to your business today.

Axis Telecom has solo and sharer plans to suit your business so whether you have one handset or hundreds of handsets there are plans available for you.

Free number porting!

As one of the leading Telecom providers in the UK, Axis Telecom understands that your number is important to your business and guarantee to port your current mobile number to our network upon submission of a PAC.

Business abroad?

Axis Mobile has global coverage and your roaming facility is activated as standard making sure that you're never stranded without service. We can even text you your roaming charges automatically upon entering your destination.

Axis BlackBerry internet services

Axis Mobile has launched with BlackBerry internet services enabling you to send and receive emails through your BlackBerry handset so you will never miss that crucial email ever again!

To find out more about Axis Telecom's mobile business solutions please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk



Safeline call recording

Record at a record low!

Has there ever been a time in the past that you wished you had a call recorded? Perhaps you need your calls recording as part of the FSA regulations? Or maybe you have just realised that it's good business practice.

Whatever your requirements, safeline recording will compliment your business giving you a vast array of features including:

- Network based call recording solution
- Suitable for inbound and outbound calls
- Short or long term RAID storage
- Instant access and retrieval using standard web browser
- Download calls or stream online
- Unified call recording platform over multiple sites/ office locations
- Available on any line type

All calls are recorded and stored at the network level and stored on a fleet of co-location servers and with a variety of storage options you need never concern yourself with the safety of your recordings again.

Quick, easy and safe recording retrieval

Your calls can be retrieved through a secured web portal. You have the ability to download the recordings and burn to CD for distribution should you need to. Alternatively if you need to listen to a recording quickly you can simply stream the calls live over the web using the Safeline portal.

Safeline set up is a fully managed process and can be set up remotely, there is no equipment to install in your premises everything is done network side without any disruption to your service so you're never more than 14 days away from the security and peace of mind you need from an industry respected brand.

To find out more about Axis Telecom's call recording solution please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk



IP PBX – Hosted telephone system

Feature abundant system, simple to set up

At Axis Telecom we understand that not everyone is a telecom expert so we pre-configure all of our IP PBX equipment so that it is literally 'plug in and go'. With our IP PBX you have all the standard features you would expect including transfer calls, hold functions, interchangeable music on hold, voicemail and call conferencing.

Raising the standard

Once again Axis Telecoms IP PBX have raised the standard with adding voicemail to email facility, full integration with Outlook for one click dialing, real time call data retrieval, full BT number porting, hunt groups, call forwarding and much more...

Integrated inbound and outbound call recording

If call recording is required this can be configured hassle free and enable you to retrieve your call data and recordings in real time to help with training, auditing or even contractual purposes and with free technical support Axis IP PBX leave you wanting for nothing.

There is no longer any need for an engineer to install expensive telephone equipment to benefit from PBX features:-

- Call transfer
- Hold, music on hold
- Hunt groups
- Voicemail, new voicemail to email
- Do not disturb
- Call forwarding (all calls, no answer and on busy)
- Call conferencing
- Call recording (optional)
- One click calling from Outlook
- Real time call data retrieval
- Preconfigured equipment
- Free technical support
- BT number porting
- Fixed low setup costs

Scalable, cost effective and top quality

Axis IP PBX can be purchased on a fully scalable per seat or per extension basis as long as your data connection can support the traffic there is no limit on the number of seats you can have. As we do not compress any of our calls we preserve maximum call quality, as you would expect from one of the UK's leading Telecoms providers.

To find out more about Axis Telecom's hosted telephony solution please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk

Interactive voice response services

Auto attendant, call queuing and messaging

Your way is our way!

The Axis Telecom auto attendant is a feature rich network based fully customisable platform designed to enhance your customer's experience with you. Hate waiting in a queue? Set a maximum wait time that you expect your customer's to wait and should you fail to meet your SLA then ask them to leave a message in a personalised way.

Improve efficiency without spending a fortune?

Just one way which you can improve your efficiency is to make sure that the customer gets straight through to the department they need to be speaking to quickly and efficiently, why not let them route themselves with the Auto Attendant routing options? Should that department be dealing with an influx in calls you're able to set overflow queues in place as well!

Music on hold?

Keep your customers from getting bored by selecting your own music on hold. This is also a great opportunity to have marketing and promotional messages played to your customer to increase your up selling potential. You can also record and upload your own marketing messages with a simple and intuitive online platform.

Features include:

- Sophisticated yet intuitive personalised messages
- 24/7/365 virtual reception
- Fully configurable online (managed service also available)
- Routing options
- State of the art queue management facility as standard
- Fully configurable, music on hold and messages (customer focused, informational or marketing)
- Set a maximum wait time
- Customisable message taking facility
- Fully scalable to suit your business
- Serves multiple sites/ office locations
- No additional hardware costs
- Secure, safe web access to configuration interfaces
- Intuitive configuration menus (minimal training required)

To find out more about Axis Telecom's IVR solutions please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk

Inbound numbers

Attracting new business or opening new revenue streams?

No matter what your goal is with inbound numbers Axis Telecom has a solution for you, ranging from freephone numbers to increase your marketing potential, 0844 numbers for your customer service team or open new revenue streams for your business with a 0871 number.

You are one step from joining our ever growing number of customers who are getting only the very best from their inbound numbers. These calls can be free to the caller or can generate revenue for you, either way they are great for business!

Business class features

- All numbers including 0800, 0844, 0845, 0870, 0871 and 090X are fully supported
- All your 08XX or 09XX numbers can be routed to any location in the UK
- Opens up inbound call handling solutions like Axis auto attendant and safeline
- We can port your current numbers to us for a one off fee
- 08 Numbers will give your company a bigger, better image whatever your size or location
- Simplify how your customers contact you by having a national point of contact with simple easy to use, memorable numbers

With the right number you could launch your business to another level.

To find out more about Axis Telecom's inbound number solutions please contact our customer care team on 0844 875 1942 or visit our website at www.axistelecom.co.uk



Tariff Information

TARIFF KEY CODE

BT	Refers to area e.g British Telecom
LL	Refers to Landline
BB	Refers to Broadband
MB	Refers to Mobile
SBC	Refers to Small Business Communication service

BT Area Landline Business Tariffs

Applies to all line types PSTN, ISDN2e, ISDN30e*

	Line Rental	Package Price	Local	National	Local & National Call Caps	Mobile	Mobile Caps	Inclusive International calls	International Caps 4	Paper Bill	Direct Debit Credit	Cash Cheque Payment Charge	Tariff Code	36 Month Contract Discount	60 Month Contract Discount
Business Standard (Pay as you go)	£13.14	N/A	1.50 ppm	1.50 ppm	10p per hr	9.99	25p per hr	N/A	15p per hr	£1.50	50p	£3.00	BTLL1	7.50%	12.50%
Axis Telecom Business Phone Plus	£7.37	£8.97	Free	Free	N/A	9.99	25p per hr	N/A	15p per hr	£1.50	50p	£3.00	BTLL2	7.50%	12.50%
Axis Telecom Mix Plan 900 **	£7.37	14.99	Free*	Free*	10p per hr	Free*	25p per hr	N/A	15p per hr	£1.50	50p	£3.00	BTLL3	7.50%	12.50%
Axis Telecom International Plan ***	£7.37	£9.99	1.50 ppm	1.50 ppm	N/A	9.99	25p per hr	Yes	15p per hr	£1.50	50p	£3.00	BTLL4	7.50%	12.50%
Axis Telecom Business 500 ****	£7.37	£5.99	Up to 500	Up to 500	N/A	9.99	25p per hr	N/A	15p per hr	£1.50	50p	£3.00	BTLL5	7.50%	12.50%

* The line rental and package fee is billed per line. For example an ISDN2e line would be 2 x Line Rental & Package price 2 (£7.37+£8.97)= £32.68 Per Month.

** This package includes 900 mixer minutes to destinations 01/02/07 mobile, 0845 & 0870. Business standard rates apply outside of bundle.

*** This package includes unlimited international calls, for a list of inclusive destinations please see the inclusive destination table below.

**** This package includes upto 500 minutes inclusive local and national calls.

4 International Caps apply to selected destinations, please see table of international destination were call caps apply.

36 Month & 60 Month contract discounts apply to call charges only.

Billing is on a per minute basis. All calls are subject to 6p per call connection charge, calls to mobiles subject to 10p per call connection charge.

Online Billing is provided free of charge and saves the end user upto £18.00 per year.

BT Area Landline & Broadband Business Tariffs

	Line Rental	Broadband	Inclusive GB	Package Price	Local	National	Local & National Call Caps	Mobile	Mobile Caps	Inclusive International calls	International Caps 4	GB Charge Out Of Bundle	Paper Bill	Direct Debit Credit	Cash Cheque Payment Charge	Tariff Code	36 Month Contract Discount	60 Month Contract Discount
Business Line & 8MB Broadband 5GB*	Included	Included	5GB	£30.39	Free	Free	N/A	9.99	25p per hr	N/A	15p per hr	£5.00	£1.50	50p	£3.00	BTLLBB1	7.50%	12.50%
Business Line & 8MB Broadband Unlimited*	Included	Included	Unlimited	£35.39	Free	Free	N/A	9.99	25p per hr	N/A	15p per hr	N/A	£1.50	50p	£3.00	BTLLBB2	7.50%	12.50%
Business Line & 24 MB Broadband 40GB*	Included	Included	Unlimited	£45.39	Free	Free	N/A	9.99	25p per hr	N/A	15p per hr	£5.00	£1.50	50p	£3.00	BTLLBB3	7.50%	12.50%

* All broadband packages include a wired router and are subject to a connection Charge of £35.00. Should a wireless router be required these can be purchased at a cost of £45.00
Charges apply on a per line or per channel basis.

36 Month & 60 Month contract discounts apply to call charges only

BT Area Landline Network Service Pricing

Network Service	Description	Connection Charge	Monthly Rental
1471	Last number redial	Free	Free
1571	Voicemail	Free	£1.18
Call Barring	Bars certain call types	Free	£1.75
User controlled call barring	Allows end user to bar calls using code	Free	£1.75
Anonymous call rejection	Allows user to reject withheld numbers	Free	£1.75
Call Diversion	Allows user to divert calls to alternative number	Free	£1.75
Call Minder	Advanced voicemail solution	Free	£1.75
Call Waiting	Alerts end user to incoming calls	Free	£1.75
Caller Display	Displays number of person calling	Free	£1.75
Presentation Number	Allows business to display an alternative number on outbound calls	£35.25	£13.83
Three Way calling	Enables conference call facility between 3 people	Free	£1.75
ISDN DDI Rental (Per DDI)	Provides each staff member with a direct dial number	Free	£0.40
New Line Installation	Applies to standard PST lines only	£59.99	£13.14

International Price List For All BT Area Landline Tariffs

International Call Caps Destinations (^)
Included as free destinations in plan BU2(*)

Axis Telecom BT Area Rates To International Destinations

Country	ppm exc vat
Afghanistan	65.00
Albania	25.00
Algeria	25.00
Andorra	14.00
Angola	35.00
Anguilla	34.40
Antarctic Territories	160.74
Antigua	23.00
Argentina	9.00
Armenia	28.00
Aruba	23.00
Ascension Is	75.00
Australia	7.50
Austria	7.50
Azerbaijan	30.00
Bahamas	18.00
Bahrain	30.00
Bangladesh	19.00
Barbados	24.00
Belarus	37.00
Belgium	7.90
Belize	36.02
Benin	29.00
Bermuda	19.00
Bhutan	34.00
Bolivia	27.00
Bosnia-Herzegovina	27.00
Botswana	23.00
Brazil	22.00
Brunei Darussalam	22.00
Bulgaria	18.00
Burkina Faso	32.00
Burundi	36.00
Cambodia	104.90
Cameroon	40.00
Canada	7.40
Cape Verde Islands	47.00
Cayman Islands	23.00
Central African Republic	34.85
Chad	45.00
Chile	30.00
China	8.00
Christmas Island	25.00
Cocos Islands	25.00
Colombia	34.00
Comoros Island	65.74
Congo	50.00
Cook Island	104.00
Costa Rica	50.00
Cote Divoire	116.65
Croatia Republic	15.00
Cuba	112.45
Cyprus	18.00
Czech Republic	15.00
Dem Rep Of Congo (Drc)	97.64
Denmark	7.50
Denmark Mobile	27.21
Diego Garcia	155.00
Djibouti	53.06
Dominica	33.00
Dominican Republic	16.00
East Timor	197.70

Country	ppm exc vat
Ecuador	31.81
Egypt	30.00
El Salvador	26.79
Emsat	303.77
Equatorial Guinea	51.00
Eritrea	56.00
Estonia	16.00
Ethiopia	75.00
Falkland Islands	73.00
Faroes (Via Denmark)	36.74
Fiji	47.00
Finland	12.00
France (Including Corsica)	7.50
French Guiana	31.00
French Polynesia	44.00
Gabon	27.00
Gambia	46.21
Georgia	15.00
Germany	7.50
Ghana	20.00
Gibraltar	16.00
Greece	9.00
Greenland	75.00
Grenada	21.00
Guadeloupe	18.00
Guam	37.00
Guatemala	24.00
Guinea	27.00
Guinea Bissau	102.00
Guyana	46.00
Haiti	41.46
Honduras	50.00
Hong Kong	8.00
Hungary	13.00
Iceland	12.00
India	18.00
Indonesia	33.00
Iran	23.00
Iraq	54.00
Ireland	7.50
Iridium	509.00
Israel	15.00
Italy	7.50
Jamaica	16.00
Japan	9.00
Jordan	28.00
Kenya	36.23
Kiribati	104.00
Kuwait	22.00
Kyrgyzstan	26.00
Laos	37.00
Latvia	25.00
Lebanon	35.00
Lesotho	27.42
Liberia	33.00
Libya	31.97
Liechtenstein	12.00
Lithuania	21.00
Luxembourg	7.50
Macao	25.00
Macedonia	30.00
Madagascar	43.00

Country	ppm exc vat
Malawi	17.00
Malaysia	15.00
Maldiv Islands	48.00
Mali	40.00
Malta	23.00
Marshall Island	81.00
Martinique	52.28
Mauritania	41.00
Mauritius	40.00
Mayotte	37.00
Mexico	19.00
Micronesia	83.00
Moldovia	21.78
Monaco	14.00
Mongolia	40.00
Montserrat	41.00
Morocco	34.00
Mozambique	27.00
Myanmar (Burma)	63.00
Nakhodka	120.08
Namibia	23.00
Nauru	151.06
Nepal	74.19
Netherlands	7.50
Netherlands Antilles	30.00
New Caledonia	55.00
New Zealand	7.50
Nicaragua	36.81
Niger	30.00
Nigeria	35.00
Niue Island	98.82
Norfolk Island	138.23
North Korea	118.01
North Mariana Island	17.00
Norway	7.50
Oman	32.00
Pakistan	21.00
Palau	80.00
Palestine	62.14
Panama	27.00
Papua New Guinea	111.31
Paraguay	26.00
Peru	30.00
Philippines	31.00
Poland	14.00
Portugal	7.50
Puerto Rico	18.00
Qatar	38.23
Reunion	26.00
Rodriguez Island	110.00
Romania	23.00
Rubicon Global Office Trial	
Rwanda	29.00
Sakhalin	120.08
Samoa (U.S.)	21.00
Samoa (Western)	70.00
San Marino	12.00
Sao Tome Et Principe	154.55
Saudi Arabia	32.00
Senegal	39.00
Serbia And Montenegro	22.00
Seychelles	43.00

Country	ppm exc vat
Sierra Leone	61.00
Singapore	7.50
Slovakia	15.00
Slovenia Republic	15.00
Solomon Island	148.25
Somalia	97.00
South Africa	15.00
South Korea	20.14
Spain (Sp,N,Africa)	7.50
Sri Lanka	36.00
St Kitts And Nevis	57.80
St Lucia	23.00
St Vincent And The Grenadines	52.14
St, Helena	111.57
St, Pierre & Miquelon	44.56
Sudan	44.00
Surinam	45.00
Swaziland	26.00
Sweden	7.50
Switzerland (Liechtenstein)	7.50
Syria	32.00
Taiwan	7.50
Tajikistan	35.00
Tanzania	50.00
Tatarstan	91.52
Thailand	23.00
Thuraya Satellite Service	305.00
Togo	37.00
Tokelau	125.03
Tonga	73.00
Trinidad And Tobago	21.00
Tunisia	34.00
Turkey	18.00
Turkmenistan	34.00
Turks And Caicos Islands	50.92
Tuvalu	103.00
Uganda	25.00
Ujfs (Universal Int,Freephone)	5.00
Ukraine	25.00
United Arab Emirates	32.00
Uruguay	31.00
USA	7.20
USA Alaska	12.00
USA Hawaii	12.00
Russia	25.14
Uzbekistan	23.00
Vanuatu	97.00
Venezuela	19.00
Vietnam	64.00
Virgin Islands (Us)	12.00
Virgin Isles (UK)	27.00
Wallis and Futuna	135.00
Yemen (Republic Of)	32.00
Zambia	30.00
Zimbabwe	30.00

Capped countries

(caps 15p exc VAT for calls up to 60 min)

- Australia
- France
- Netherlands
- Sweden
- Austria
- Germany
- New Zealand
- Switzerland
- Belgium
- Ireland
- Norway
- USA
- Canada
- Italy
- Portugal
- Denmark
- Luxembourg
- Spain

Business Mobile Packages (SIM Only)

	Package Price	Inclusive Minutes & Texts	Calls To UK Landlines/Voicemail	Calls To UK Mobile Numbers	Data Usage	08 Numbers	0871 / 0872 / 0873	Paper Bill	Direct Debit Credit	Cash Cheque Payment Charge	Tariff Code	36 Month Contract Discount	60 Month Contract Discount
Small Business 100	£9.99	100 Minutes or Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£1.50	50p	£3.00	SBMB1	7.50%	12.50%
Small Business 200	£17.99	200 Minutes & 200 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£2.50	50p	£3.00	SBMB2	7.50%	12.50%
Small Business 300	£24.99	300 Minutes & 300 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£3.50	50p	£3.00	SBMB3	7.50%	12.50%
Small Business 500	£29.99	500 Minutes & 500 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£4.50	50p	£3.00	SBMB4	7.50%	12.50%
Small Business 800	£34.99	800 Minutes & 800 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£5.50	50p	£3.00	SBMB5	7.50%	12.50%
Small Business 1000	£39.99	1000 Minutes & 1000 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£6.50	50p	£3.00	SBMB6	7.50%	12.50%
Small Business 1200	£59.99	1200 Minutes & 1200 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£7.50	50p	£3.00	SBMB7	7.50%	12.50%
Small Business 1500	£69.99	1500 Minutes & 1500 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£8.50	50p	£3.00	SBMB8	7.50%	12.50%
Small Business 2000	£79.99	2000 Minutes & 2000 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£9.50	50p	£3.00	SBMB9	7.50%	12.50%
Small Business 3000	£99.99	3000 Minutes & 3000 Texts	15 ppm	30 ppm	25p per GB	18 ppm	29 ppm	£10.50	50p	£3.00	SBMB10	7.50%	12.50%

Additional sharers can be added to package at cost of £9.00 per month per user.

Axis Mobile Rates to international destinations (From a Mobile To An International destination)

Destination	ppm exc vat
Calls to international landline	100
SMS/MMS to international landline	75
Roaming call to landline (EU)	49
Roaming call to landline (non EU)	150
Roaming call received (EU)	21
Roaming call received (non EU)	150
Roaming SMS to landline (EU)	12
Roaming SMS to landline (non EU)	60
Roaming MMS to landline (EU)	75
Roaming MMS to landline (non EU)	150
Roaming GPRS (EU)	100
Roaming GPRS (non EU)	350

Mobile Handsets

Mobile handsets can either be purchased outright or paid for on a monthly rental basis.

Model	Purchase Price Outright	Monthly Rental	Code
Nokia 1208	£19.99	£2.99	HS1
Nokia 1209	£24.99	£3.99	HS2
Nokia 2700	£66.99	£4.99	HS3
Samsung S3100	£67.99	£4.99	HS4
Samsung Tocco Lite	£114.99	£5.99	HS5
Nokia6600i	£162.99	£6.99	HS6
Blackberry Curve 8520	£192.99	£9.99	HS7
Nokia E52	£202.99	£10.99	HS8

BT Area Landline, Broadband & Mobile Phone Packages

	Line Rental	Package Price	Inclusive Minutes From A Landline	Inclusive Minutes From A Mobile	Paper Bill	Direct Debit Credit	Cash Cheque Payment Charge	Tariff Code	36 Month Contract Discount	60 Month Contract Discount
Businessphone & Mobile Plan 1	£0.00	£20.39	250	100	£1.50	50p	£3.00	BTLLMB1	7.50%	12.50%
Business Phone, Mobile & 5GB Broadband	£0.00	£35.39	250	100	£2.50	50p	£3.00	BTLLBMB2	7.50%	12.50%
Business Phone, Mobile & Unlimited Broadband	£0.00	£40.39	250	100	£3.50	50p	£3.00	BTLLBMB3	7.50%	12.50%

For landline rates outside of inclusive minutes please see business standard tariff code BL3

For mobile rates outside of inclusive minutes please see business standard tariff code MB1

Small Business Communication Solutions

	Set Up Fee	Description	Monthly Rental	Cost Of Minutes	Tariff Code
Axis Telecom Auto-attendant	£50.00	Control your inbound calls with a professional call handling solution	£29.95	N/A	SBC1
Axis Telecom Hosted Telephone System	£150.00	A low cost highly functional IP telephone system	£9.95 Per Line	N/A	SBC2
Axis Telecom Call Recording (Safeline)	£150.00	Record all of your inbound and outbound calls for one low fixed monthly fee	£19.95	N/A	SBC3
Axis Telecom Freephone Number	N/A	Beat your competition to new business with a freephone number for your customers	£2.00	5 ppm per call recieved	SBC4
Axis Telecom 0844 Inbound Number	N/A	Turn your inbound calls in to a highly lucrative revenue stream	N/A	Customer recieves a rebate of 0.5 ppm on inbound calls recieved	SBC5
IP Handsets	£95.00	High Quality Modern Digital IP Handsets			SBC6



Charges For Business Customers in the Hull area (HU Postcode area) Non BT Lines

	Line Rental	Package Price	Local	National	Local & National Call Caps	Mobile	Mobile Caps	Inclusive International calls	International Caps	Paper Bill	Direct Debit Credit	Cash Cheque Payment Charge	Tariff Code	36 Month Contract Discount	60 Month Contract Discount
Hull area Business Standard (Pay as you go)	£13.50	N/A	Free Unlimited	1.2 ppm	10p per hr	9.99	25p per hr	N/A	20p per hr	£1.50	50p	£3.00	HU111	7.50%	12.50%
Hull area Unlimited	N/A	£19.99	Free Unlimited	Free Unlimited	N/A	9.99	25p per hr	N/A	20p per hr	£1.50	50p	£3.00	HU112	7.50%	12.50%

New Line Installations	Charge	Tariff Code
Standard Analogue Line	£195.00	HU113
ISDN2e Line	£325.00	HU114

The above tariff applies per line or per channel for ISDN customers.
 All Hull area lines and channels attract a £3.00 per month per line charge where network services are required.
 Inclusive network services include call divert, caller display, call waiting, three way calling.

Hull area SDSL Wireless Broadband

	Installation	Monthly Rental	Tariff Code
Hull area up to 2 Meg Wireless Broadband	£325.00	£55.00	HUBB1
Hull area up to 5 Meg Wireless Broadband	£325.00	£75.00	HUBB2
Hull area up to 10 Meg Wireless Broadband	£325.00	£99.00	HUBB3

Axis Telecom International Call Rates
 Hull Area Landline Rates To International Destinations
 Axis Mobile International Call rates



Axis Telecom Hull Area Rates To International Destinations

Country	ppm exc vat
Afghanistan	100.50
Albania	28.50
Algeria	28.50
Andorra	9.00
Angola	100.50
Anguilla	63.75
Antigua	63.75
Argentina	67.50
Armenia	54.30
Aruba	58.50
Ascension Is	100.50
Australia	3.00
Austria	3.00
Azerbaijan	58.50
Bahamas	63.75
Bahrain	90.00
Bangladesh	58.50
Barbados	63.75
Belarus	45.00
Belgium	4.50
Belize	58.50
Benin	67.50
Bermuda	63.75
Bhutan	100.50
Bolivia	100.50
Bosnia-Herzegovina	28.50
Botswana	67.50
Brazil	9.00
Brunei Darussalam	100.50
Bulgaria	28.50
Burkina Faso	100.50
Burundi	100.50
Cambodia	100.50
Cameroon	100.50
Canada	4.50
Cape Verde Islands	100.50
Cayman Islands	63.75
Central African Republic	100.50
Chad	100.50
Chile	67.50
China	6.00
Christmas Island	100.50
Cocos Islands	100.50
Colombia	100.50
Comoros Island	67.50
Congo	100.50
Cook Island	100.50
Costa Rica	67.50
Croatia Republic	28.50
Cuba	88.50
Cyprus	19.50
Czech Republic	19.50
Denmark	5.63
Diego Garcia	100.50
Djibouti	100.50
Dominica	63.75
Dominican Republic	63.75
Ecuador	100.50
Egypt	90.00
El Salvador	67.50
Equatorial Guinea	100.50
Eritrea	67.50

Country	ppm exc vat
Estonia	7.50
Ethiopia	67.50
Falkland Islands	100.50
Faroes (Via Denmark)	18.00
Fiji	100.50
Finland	4.50
France (Including Corsica)	4.50
France ISDN	42.00
French Polynesia	100.50
Gabon	67.50
Gambia	67.50
Georgia	54.30
Germany	4.50
Ghana	67.50
Gibraltar	21.00
Greece	4.50
Greenland	100.50
Grenada	63.75
Guadeloupe	58.50
Guam	100.50
Guatemala	67.50
Guinea	100.50
Guinea Bissau	100.50
Guyana	58.50
Haiti	58.50
Honduras	67.50
Hong Kong	4.50
Hungary	19.50
Iceland	9.00
Bulgaria	18.00
Indonesia	43.50
Intl Inmarsat M	245.70
Iran	67.50
Iraq	67.50
Ireland	4.50
Iridium	245.70
Israel	7.50
Italy	4.50
Jamaica	63.75
Japan	6.00
Jordan	90.00
Kenya	67.50
Kiribati	100.50
Kuwait	58.50
Kyrgyzstan	54.30
Laos	100.50
Latvia	45.00
Lebanon	90.00
Lesotho	67.50
Liberia	67.50
Libya	28.50
Liechtenstein	7.50
Lithuania	58.50
Luxembourg	4.50
Macao	15.00
Macedonia	28.50
Madagascar	100.50
Malawi	67.50
Malaysia	12.00
Maldives Islands	100.50
Mali	100.50
Malta	19.50

Country	ppm exc vat
Marshall Island	100.50
Martinique	58.50
Mauritania	100.50
Mauritius	67.50
Mexico	15.00
Micronesia	100.50
Mobiq And M4 Voice	0.00
Moldovia	58.50
Monaco	4.50
Mongolia	100.50
Montserrat	63.75
Morocco	28.50
Mozambique	100.50
Myanmar (Burma)	100.50
Namibia	67.50
Nauru	115.50
Nepal	100.50
Netherlands	4.50
Netherlands Antilles	58.50
New Caledonia	100.50
New Zealand	7.50
Nicaragua	67.50
Niger	100.50
Nigeria	52.80
Niue Island	190.50
Norfolk Island	100.50
North Korea	130.50
North Mariana Island	100.50
Oman	58.50
Pakistan	22.50
Palau	100.50
Panama	67.50
Papua New Guinea	100.50
Paraguay	67.50
Peru	67.50
Philippines	21.00
Poland	6.00
Portugal	4.50
Puerto Rico	63.75
Qatar	58.50
Reunion	100.50
Romania	22.50
Rwanda	100.50
Samoa (U.S.)	100.50
Samoa (Western)	100.50
San Marino	18.00
Sao Tome Et Principe	130.50
Saudi Arabia	33.00
Senegal	67.50
Seychelles	67.50
Seychelles Mobile	0.00
Sierra Leone	67.50
Singapore	4.50
Slovakia	19.50
Slovenia Republic	28.50
Solomon Island	115.50
Somalia	67.50
South Africa	9.00
South Korea	43.50
Spain (Sp,N,Africa)	4.50
Sri Lanka	58.50
St Kitts And Nevis	63.75

Country	ppm exc vat
St Lucia	63.75
St Vincent And The Grenadines	63.75
St, Helena	115.50
St, Pierre & Miquelon	63.75
Sudan	67.50
Surinam	67.50
Swaziland	67.50
Sweden	5.63
Switzerland (Liechtenstein)	4.50
Syria	90.00
Taiwan	6.00
Tajikistan	54.30
Tanzania	67.50
Thailand	22.50
Togo	67.50
Tokelau	180.00
Tonga	100.50
Trinidad And Tobago	63.75
Tunisia	28.50
Turkey	15.00
Turkmenistan	54.30
Turks And Caicos Islands	63.75
Tuvalu	130.50
Uganda	67.50
UKraine	22.50
United Arab Emirates	27.00
Uruguay	67.50
USA	4.50
USA (ISDN Only)	42.00
USSR	7.50
Uzbekistan	54.30
Vanuatu	120.00
Venezuela	67.50
Vietnam	45.00
Virgin Islands (Us)	63.75
Virgin Isles (UK)	63.75
Yemen (Republic Of)	67.50
Zambia	67.50
Zimbabwe	67.50

Sales Agency Commissions

All commission will be paid weekly upon activation of the relevant customers service. For the avoidance of doubt commission will not be payable should a customers service fail to activate for any reason whatsoever. Commission is payable weekly by BACS in arrears.

Sales Agency Commissions

1	1 UNIT	£45.00	Hairdressers
2	2- 3 UNITS	£65.00	Garage
3	4 – 10 UNITS	£100.00	Small Office
4	11- 20 UNITS	£150.00	Estate Agency
5	21 -40 UNITS	£200.00	Call Centre (Small)
6	41 – 70 UNITS	£300.00	Call Centre (Medium)
7	71 -200 UNITS	£400.00	Call Centre (Large)
8	201 UNITS +	£500.00	Multi Site

Note : Above commissions apply to business customers only on business tariffs. Any residential sale coming from the business channel will be paid at a flat rate of £10.00 per service taken. Commission is payable on activation of service. For the avoidance of doubt cancellations and rejected orders do not qualify for commission payments.

KEY

Landline CLI	1
Broadband CLI	1
Mobile CLI	1

Residual Commission*

£1 -£20,000.00	4
£20,001.00 - £40,000.00	5
£40,001.00 - £100,000.00	6
£100,001.00 - £200,000.00 plus	6.5

*Residual commission is only payable upon the company receiving payment for billed services and is paid monthly.

Commissions FAQ

When are the connection bonuses paid?

All connection bonuses are paid upon activation of the customer service. Payments will be made weekly to your nominated bank account.

How long will I be paid residual commission?

You will continue to be paid residual commission on all customers that you have acquired as long as they continue to be an active customer of Axis Telecom and you continue to be an active sales agent.

How will I know how my orders are progressing?

We will send you a weekly commission summary report that will detail the status of all your submitted sales orders and the value of commission payable.

When will I receive my first residual commission payment?

The first payment will be made after 60 days and all subsequent payments will be paid monthly by BACS thereafter.

I don't quite understand how residual commission works...

Let's say you have a customer that spends £500.00 per month on their monthly communications spend and you've signed them up to a 36 month contract. Let's also presume your residual commission is 6%. Your residual commission would be paid as follows:

£500.00 x 6% = £30.00 per month

36 months x £30 = £1080.00

So over a period of 36 months you would earn an additional **£1080.00**

What happens after the contract expires, will I continue to receive payments?

Yes, as long as the customer is still using the company's service, you will continue to receive monthly residual commission payments.

Can I resign an existing customer?

Yes, you can resign a customer six months from the expiry of their original contract.

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